



**2^o ASECAP statement on EU study on the remuneration of EETS
Meeting April 17th, 2024 – Louvain la Neuve**

ASECAP firmly believes in the principles of fairness, transparency, and efficiency enshrined in the EU's electronic tolling directive. Achieving this vision hinges on fair remuneration for EETS service providers. This incentivizes investment in service quality, ultimately benefiting users with a more efficient and user-friendly tolling system across Europe.

We are committed to contribute to the ongoing EU study for EETS provider remuneration and support its objectives. ASECAP Members have always been instrumental in financing and setting up the different projects that leads to the construction of a truly interoperable market for toll collection in Europe. This collaborative effort has been achieved taking into consideration the realities of different existing national tolling models, which is crucial to realizing the vision of a truly interoperable electronic tolling system across the EU. By working together, we have created and will pursue to enhance a more efficient and user-friendly tolling experience for all Europeans.

We refer to different tolling models in our member countries. We value this diversity but recognize it might have caused communication gaps in the process. To ensure all stakeholders have the same level of information, we propose for a more collaborative and joint communication strategies that consider the realities of each country's tolling model.

Fair remuneration should reflect the value provided by EETS services, considering operational costs, and ensuring long-term viability. It fosters a competitive and innovative environment that benefits all parties: toll chargers, service providers, and users. But it also necessarily must consider the legacy of the different tolling systems. Tolls might be user fees or taxes. They can be time based or distance based. They can be collected through toll plazas, through gantries or through satellite-based devices. Total revenues collected may vary



from a few dozen millions of euros to more than ten billion of euros. Percentage collected through subscriptions ranges from a few percent to 100%. Back offices may have different levels of automatization that allow operational cost savings for all stakeholders. All these parameters create very different market conditions which cannot be compared easily from one country to another.

ASECAP and our associated members are dedicated to open dialogue with EETS providers and stakeholders to establish a shared understanding of fair remuneration based on objective criteria like service quality, provider costs, and user/toll charger benefits. Remuneration of services shall also be provided by whom to which it benefits. Most often, it is the end-users, and the study must factor in this reality.

If, in the process of participating in the study, we express any concerns or different opinions, this does not mean that we are deviating from the commitment to provide fair remuneration to EETS Providers or that we are questioning the value of EETS. On the contrary, but we also believe that it is only possible to reach quality, reliable and sustainable conclusions by weighing different points of view.

We and our associated members are actively participating in the ongoing EU study for EETS provider remuneration. This collaborative effort is crucial to realizing the vision of a truly interoperable electronic tolling system across the EU that will respect the legacy of each country. By working together, we can create a more efficient and user-friendly tolling experience for all Europeans.

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